



MEDIA RELEASE
30 January 2012

Fiducian acquires State Trustees Retail Financial Planning Business

Fiducian Financial Services Pty Ltd, a leading Australian non-bank aligned financial services organisation, has acquired State Trustees Limited retail financial planning business.

State Trustees General Manager, Sales & Marketing, Vicki Hood said "Fiducian was selected after a comprehensive selection process because its products, values and high service standards are aligned with those of State Trustees".

The acquisition represents a significant purchase for Fiducian which is actively seeking quality financial planning businesses in line with its growth strategy.

Fiducian Managing Director, Indy Singh said "I see this acquisition as a pleasing result for all stakeholders, including Fiducian shareholders and certainly the clients of State Trustees who will greatly benefit from the expertise and quality of the Fiducian Financial Planning service offering. We are looking forward to serving these clients and helping them achieve their financial goals through sound advice".

State Trustees and Fiducian are currently undergoing a handover phase which will be completed by 31 January 2012.

Ends.

For further information, please contact:

Fiducian - Christine Howard, Head of Marketing & Communications (02) 8298 4621 or 0410 517 760

State Trustees - Jo Maloney, Media & Communications Manager (03) 9667 2856 or 0423 027 320

About Fiducian Financial Services Pty Ltd is a wholly owned subsidiary of Fiducian Portfolio Services Limited, an ASX listed financial services company. Fiducian Financial Services has a nationwide network of Financial Advisers throughout Australia, servicing thousands of clients with quality financial advice. For more information visit www.fiducianfs.com.au.

About State Trustees

A Victorian State owned business, State Trustees' core services include providing administrative services for persons with a disability, Will preparation, acting under Enduring Powers of Attorney (Financial), acting as executor or administrator for estates and the provision of general Trustee and related services for the Victorian community. For more information visit www.statetrustees.com.au

Fiducian Financial Services Pty Ltd
ABN 46 094 765 134 AFS Licence No. 231103
Level 4, 1 York Street
Sydney NSW 2000 Australia

State Trustees Limited
168 Exhibition St
Melbourne VIC 3000 Australia